

To: the kind att.n of the BBBA BoD (via email at office@bbba.bg)

Subject: Self-nomination for the 2 vacancies of the BoD

Sofia, 23rd August 2022

Cover Letter

Dear BBBA BoD Members, Authorities, Fellow BBBA Associates

I consider presenting my nomination, as a natural step of my membership in the BBBA.

As a brief background, my links to UK date back to my education years of middle and high-school having completed Cambridge University's IGCSE and full CIT certificate, and later on during University, the British Chamber of Commerce for Italy's IPEC Business English Excellence Level Certificate.

Since then, my involvement with UK has continued with business and pleasure trips, including visits at some of the most prestigious British institutions and associations.

Following the foundation of BBBA's member firm VIRTUS Advisory in 2017, registered insurance intermediary since its incorporation and briefly after UK Forex-leader MoneyCorp's Referring Partner, I have moved back to Sofia (prior residence in 2008-2011 as management of GENERALI Insurance). I continue operating across the insurance and financial fields, including cross-border M&A advice. With my firm I have stretched the fields of activity being now also Allianz Pension Management Co's Agent, as well as Allianz Bank's referrals partner, thus striving to implement modern boutique bancassurance for my Clients, focusing on tailored service for foreign-capital SMEs, Expats and local VIPs.

I have been active across the SEE area, having advised shareholders and board members of Life Insurance companies & international brokers for EU FOS market expansion, and boutique investment banks on business development. I still keep active channels in the Middle East thanks to my robust high-school's legacy, such as to Sovereign Funds of UAE and KSA, to which I have guided a few firms.

I believe my experience in associations is a useful background to contribute to BBBA's successful running, membership development, and possibly lobbying activity for the legitimate members' interest. Priorly, to cite a few, I have been vice-president of the European Federalist Movement (MFE) for the Gorizia province (Italy), President of the Rotaract Club of Gorizia-Monfalcone, and candidate to the Italian Parliament back in the national elections of 2013, as a party provincial coordinator.

Currently, I'm still actively involved in associations and politics, being National Delegate of the Italians in the World Tricoloured Committee (CTIM - Rome) founded in 1968 by Italy's former Minister of Italians in the World, and referent to the current n. 1 party by polls (possibly part of the winning coalition to form the new government of Italy after September's 25th elections). I'm utterly sure these past and current experience will contribute to benefit BBBA and its members, both in Bulgaria and abroad. Furthermore I am convinced that, Bulgaria, UK and Italy can share common visions and projects concerning the future development of maritime trade routes thanks to the development of logistic hubs in Varna-Burgas and Trieste (largest Italian port) with Brighton or other major UK ports.

I take my endeavors and professional vocations seriously, and should I be elected BBBA's Board Member, I shall be honoured to safeguard the interests of the association, its member firms and involved people, humbly taking on the burden the position requires for the next years to come.

Sincerely yours,

as representative of VIRTUS Advisory Ltd



as nominee Dott. **Daide Garbin**, M.Sc.